

ProductDossier PSA 🌟



Building the Culture of
Efficiency & Growth



ProductDossier
Professional Services Automation

From Chaos to Actionable Insights

At ProductDossier we work closely with our customers by delivering exceptional service to ensure they achieve success. We provide end-to-end solutions that address the ever-evolving business needs of the future.

At the forefront of our approach is a people-centric culture, that goes beyond point solution to drive operational excellence, while simultaneously upholding compliance and security as the foundational pillars for your organization's success.

Automate, integrate, and empower each department to work independently yet synergistically. Capitalize on resources and optimize operational costs leading to amplified revenue and profitability.



Digitize & Automate
Opportunity-to-CASH



Higher Growth
& Profitability



Integrate Disparate
Systems



Single Version
of Truth

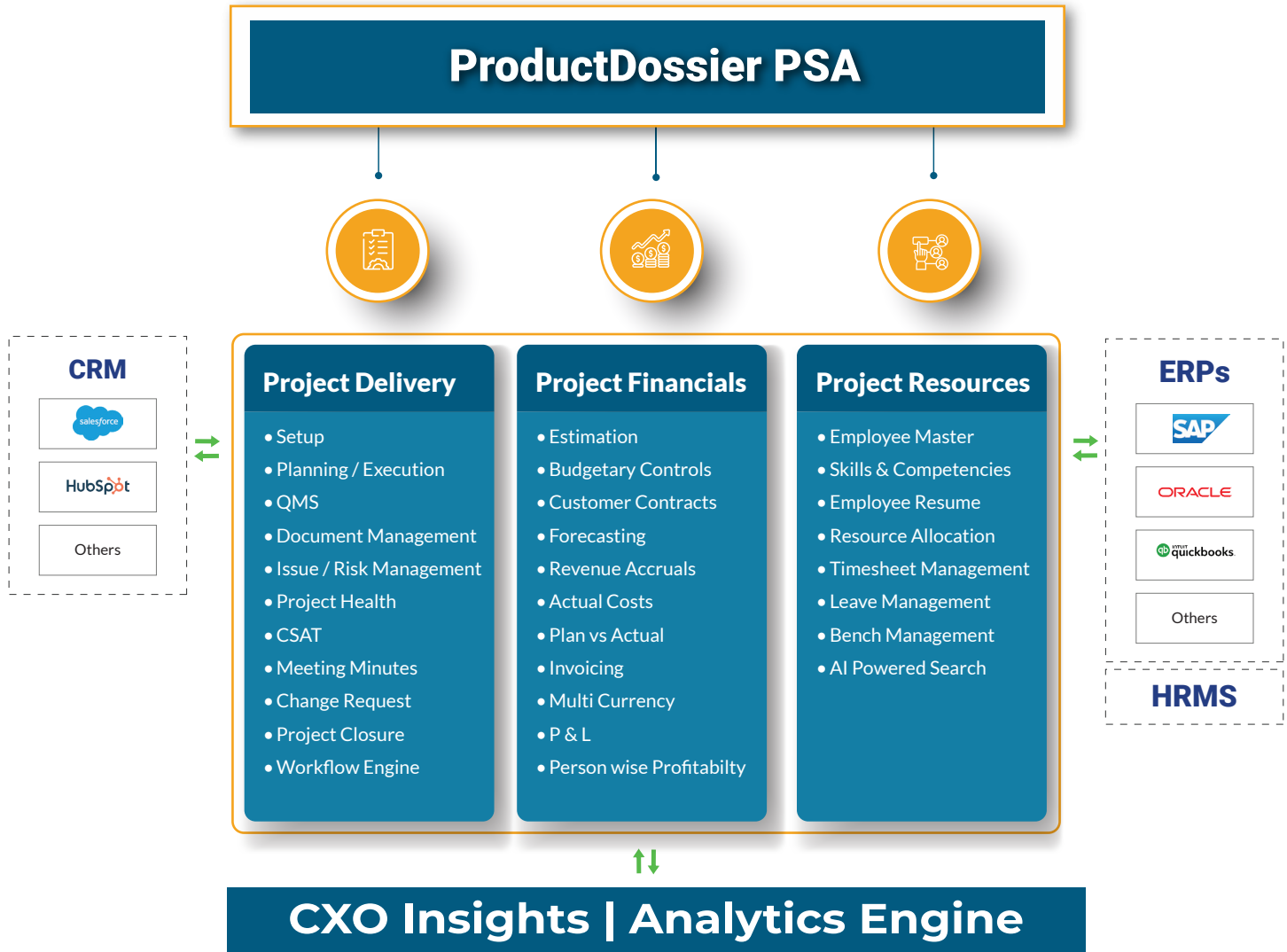


Reports & Analytics



Building Digital Culture

ProductDossier Solution



We Build Project Management Culture for your Organization.

ProductDossier PSA - Your Value Creation

RESOURCE UTILIZATION



Additional Revenue of more than \$1-5m

PROJECT MARGINS



Additional Margins of more than \$0.5-4m

DAILY SALES OUTSTANDING (DSO)



Additional Income of more than \$200k-1m

PROPOSAL WINNABILITY



Additional Revenue of more than \$3-15m

PRODUCTIVITY IMPROVEMENTS



Saving of 8k-50k Hours/Month

PERSON-WISE PROFITABILITY



Improve Employee Career Growth

- Improve your CSAT Scores.
- Digitize & Automate Revenue Recognition Process.
- Empower your Project Managers and PMO to improve Margins.
- Eliminate Revenue Leakages and reduce Revenue Losses.
- Real Time visibility into Bench, its ageing for Better Utilization.
- Multiple Contract Types (T&M, Fixed Price, Fixed Monthly Billing, Unit Fixed Price).
- Multiple Project Execution Methodologies (Waterfall, Agile, Support Tickets, Others).
- Improve Project Governance and build Customer Confidence.
- Inbuilt IT Industry Business Use Cases.
- Out-of-the-box and yet tailor made Solution for your needs.

Success Stories

Global IT and Engineering Services Provider

14,000+ Active Users | 20 + Global Locations | Mission Critical Application

- System of records for 100% Projects
- 100% Timesheet Compliance
- Integrated with Oracle ERP and HRMS application
- Automate Revenue Recognition
- 100% Billing Request from PSA
- Reduced DSO by 15 Days
- Improved Statutory & Quality Compliance
- Higher CSAT scores

Global Software & Consulting Services Provider

3,500+ Active Users | 4+ Global Delivery Centers | Mission Critical Application

- Integration with SAP, Salesforce and HRMS application
- Improved responsiveness to Opportunities and increased Win rates
- 5% increase in billable Resource Utilization
- Reduced Billing Losses due to pro-active soft booking
- 100% Revenue Accrual & Billing Automation
- 4% increase in Project Profitability
- Cost savings by accurate payroll data

PRODUCT SNAPSHOT

USD 10 Bn+
Worth Projects Managed

20+
User Global Locations

10+
Years in Usage

Trusted by Winning Brands



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Compliances at ProductDossier



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