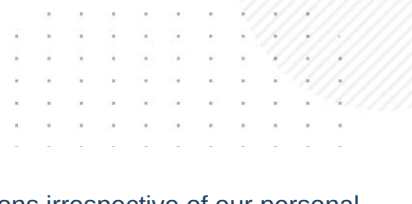




ProductDossier Q1 - 2021

Renewed hope.



2020 is behind us but not before leaving us with a spectrum of lessons irrespective of our personal and professional pursuits.

Organizations were forced to shift strategies and plans and act in an agile way. The spirits were tested unlike any other event in the past. While the world limps back to normalcy, let us not let our guards down.

Here is what the first 90 days of 2021 meant for us at ProductDossier.

Out of the ICU. Gaining momentum.

The concerted efforts of governments, pharmaceutical companies, hospitals, caregivers, and Covid-19 vaccine has lifted the world out of the ICU. In the process, the global business environment has received a shot of growth.

The economic activity has seen significant revival across most of the sectors and in some cases has hit pre-Covid levels. We, at ProductDossier have come back to normal, but wait for all of us to come back to office.

The leading indicators of growth have augured well as reflected in our sales pursuits, deals closure, and hiring. Optimism is all around us!

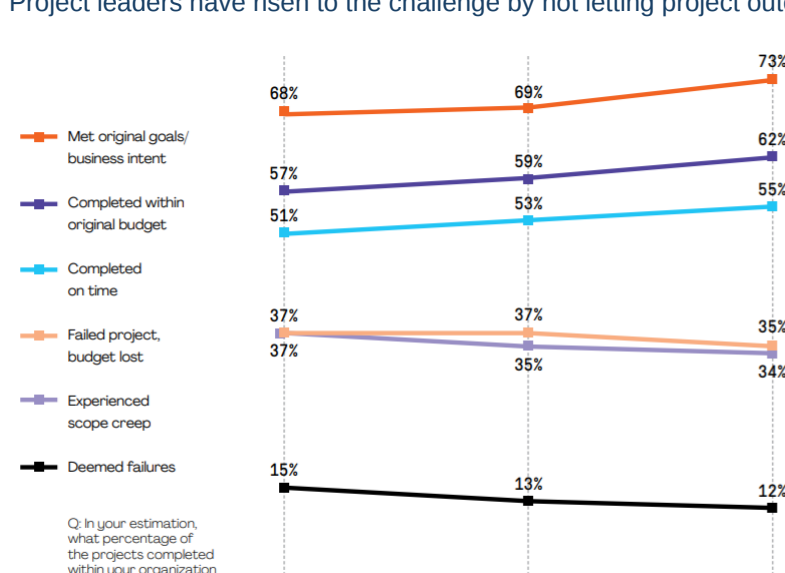
The push towards a digital world.

According to PMI's research findings in its [Pulse of the Profession 2021 \(2021\)](#), Digital Transformation is the number one change that organizations across the globe have focused.



Q: How would you describe the change in your business over the past 12 months compared to the 12 months prior in the following areas? (*Many/Some significant changes shown)

Project leaders have risen to the challenge by not letting project outcomes suffer.



Q: In your estimation, what percentage of the projects completed within your organization in the past 12 months... (Mean percentages shown)

The action at ProductDossier

New Customers



FACC (Fischer Advanced Composite Components) is a global leader in designing, developing, and manufacturing advanced aircraft components and systems for the global aerospace industries.



Tata Communications is a digital ecosystem enabler that powers today's fast-growing digital economy.



Onward Technologies delivers high-end capabilities and flawless execution across the engineering services and the digital transformation suite, embedded systems, data analytics, data science, Artificial Intelligence and Machine Learning.



Enriching Lives

Kirloskar Oil Engines Ltd. (KOEL) is an acknowledged leader in the manufacturing of diesel engines, agricultural pump sets and generating sets.

[Request a DEMO](#)

New TouchBase Implementations (and Scope)



Professional Services Digitization & Automation:

- Opportunity Management, Project Management, Project Financials, Resource Management, Timesheets, Reports & Analytics
- System Integrations with Salesforce, Oracle-NetSuite, HRMS-People Strong



Existing Customer - Expansion of Scope Professional Services Digitization & Automation:

- Billing Automation
- System Integration with Oracle ERP



Digitization & Automation:

Project Management – APQP, Project Financials, Document Management, Resources Management, Timesheets Management, Risks & Issues Management, Meetings Management, Reports & Analytics



Digitization & Automation:

New Product Idea Evaluation, New Product Development, Project Management, Resource Management, Document Management, Risks & Issues, Meetings, Reports & Analytics



Digitization & Automation:

- Project Management, Resource Management, Timesheets & Leaves Management, Reports & Analytics
- System Integration with Attendance Swipe Machine

Drive digital transformation with TouchBase.

Core Modules

- Opportunity Management
- Resource Management
- New Product Development
- Project Management
- Project Financials
- Document Management

- Project Procurement
- Quality Management
- Timesheet & Leave Mgt.
- Integrations
- Collaboration
- Asset Management

Q1-2021 Functional Enhancements to:

- Resources: Automatic Bench
- Resources: Work Bench
- Resource Profile Builder
- Work Breakdown Structure

- Document Digitization
- Reporting
- Analytics

No Looking Back.

2020 and Q1-2021 brings to the fore the collective power and spirit of everyone at ProductDossier. Together, we have pushed the accelerator in both winning credible deals and then delivering it flawlessly. We are aware that building our success happens one customer at a time! I am proud to lead a team that is raring to go against all odds and – delight customers!

The road ahead is clear with our –

- Strategies and plans on track.
- Strong opportunity funnel.
- Higher levels of hiring.
- Top-class collaboration.

As an organization, we do not just deliver technology solutions but build a digital culture that allows our customers to create sustainable value. My sincere thanks to our team, our customers, and our partners for their continued collaboration.

Stay safe.